

The Career Planning Table

The **Career Planning Table** on pages 11 through 26 lists information on occupations in New Hampshire. You can use this information to help you plan your career goals, choose a school or training path, or search for your next career. Below is a description of the information in the table.

Occupation, OES Code, and Description

This column gives the title of the occupation, a brief description of work activities, or what you might be expected to do on the job, and the Occupational Employment Statistics (OES) code which can be used to find job openings in NH WORKS. The work and duties you will actually do depends on your employer, your level of training, and your experience.




Education or Training Paths

This column lists minimum education requirements for each occupation, and other training options.

- **OJT:** On-the-job training, which is either *Long* (over twelve months); *Moderate* (one to twelve months); or *Short* (brief demonstration).
- **Certificate:** postsecondary vocational training of less than four years.
- **Experience:** requires experience in a related field.
- **Associate:** two-year college or technical school degree.
- **Bachelor:** four-year college degree (baccalaureate).
- **Bachelor plus experience:** four-year college degree plus experience in a related field.
- **Masters:** one to two years of study beyond a baccalaureate.
- **Doctorate:** at least three years of study beyond a baccalaureate.
- **First Professional:** entry level requires at least two years of study beyond a baccalaureate.
- **Military:** training may be obtained through military service.
- **Apprenticeship:** two to four years of OJT plus related classroom instruction
- **NH License:** a license may be required to practice the occupation in New Hampshire.

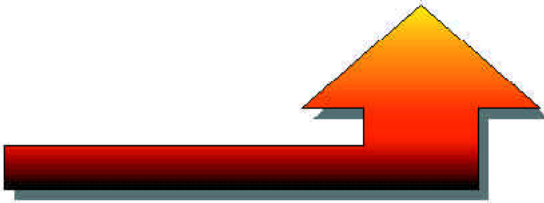


Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
<i>Accountants and Auditors</i> (21114): Examine, analyze and interpret accounting records for the purpose of giving advice or preparing statements. Install or advise on systems of recording costs or other financial and budgetary data.	4,018	11.0%	106	\$18.66	Bachelor; Military; NH License	X	X	X	X	X		C E I 

Job Outlook and Wage

This column indicates the estimated number of workers in the occupation in 1998, the projected future demand for workers, and the hourly wage. The data is taken from NH Employment Security's 1998 Occupational Employment Statistics (OES) Survey and the 1998 to 2008 occupational projections.

- Empl.:** An estimate of NH workers employed in the occupation as of 1998.
- Growth:** The estimated growth rate for each occupation in NH from 1998 to 2008. The average growth rate for all occupations in NH is 17.2 percent.
- Open:** The combined number of projected annual new job openings for each occupation in NH plus the projected annual openings due to retirement from the labor force or death.
- Wage:** The average hourly wage in NH for a sample of workers. Actual pay will depend on the employer, your educational level, and your amount of experience. (N/A indicates that data is Not Available.)


















Basic Skills and Interests

Basic Skills. These columns are marked with an X under each of the six basic skills required to work in and improve abilities in each occupation, as defined in *O*Net*, a classification system that identifies knowledge, ability, and skill requirements for occupations.

- **Reading Comprehension:** understand written sentences in work documents. (R)
- **Active Listening:** Listen to what others say and ask appropriate questions. (L)
- **Writing:** Communicate effectively with others in writing. (W)
- **Speaking:** Talk to others to effectively convey information. (S)
- **Mathematics:** Use mathematics to solve problems. (M)
- **Science:** Use scientific methods to solve problems. (Sc)

Interests. This column lists the *Holland Interest Profile* code, a three-letter combination of: (R)ealistic, (I)nvestigative, (A)rtistic, (S)ocial, (E)nterprising, or (C)onventional personality types. (See pages 9-10 for more information on Holland Codes.)

Below the Holland code is a symbol representing the occupation's interest area as defined in the *Guide for Occupational Exploration, Third Edition**. The fourteen interest areas and the symbols representing them are: Arts, Entertainment, and Media (); Science, Math, and Engineering (); Plants and Animals ( ); Mechanics, Installers, and Repairers (); Law, Law Enforcement, and Public Safety (); Construction, Mining, and Drilling (); Transportation (); Industrial Production (); Business Detail (); Sales and Marketing (); Recreation, Travel, and Personal Services (); Education and Social Services (); General Management and Support (); and Medical and Health Services ().



*The *Guide for Occupational Exploration, Third Edition*, J. Michael Farr, LaVerne L. Ludden, Ed.D., and Laurence Shatkin, Ph.D., JIST Works, 2001

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Accountants and Auditors (21114): Examine, analyze and interpret accounting records for the purpose of giving advice or preparing statements. Install or advise on systems of recording costs or other financial and budgetary data.	4,018	11.0%	106	\$18.66	Bachelor; Military; NH License	×	×	×	×	×	C E I 	
Adjustment Clerks (53123): Investigate and resolve inquiries concerning merchandise, service, billing, or credit rating. Determine accuracy of complaints and recommend exchange, refund, account credit, or bill adjustment.	2,660	33.7%	107	\$11.61	Short OJT	×	×	×	×		E S R 	
Administrative Service Managers (13014): Plan, organize, direct, control, or coordinate the supportive services department of a business, agency, or organization.	1,982	12.6%	60	\$22.64	Bachelor plus experience; Military	×		×	×	×	E S R 	
Air Traffic Controllers (39002): Control air traffic on and within vicinity of airport and movement of air traffic between altitude sectors and control centers. Authorize and control commercial airline flights to insure flight safety.	1,083	7.9%	39	N/A	Long OJT; Military	×	×	×	×		S E R 	
Aircraft Mechanics (85323): Repair and maintain the operating condition of aircraft assemblies, such as hydraulic and pneumatic systems, landing gear, propeller assemblies, fuel tanks, and airframe assemblies.	310	11.6%	10	\$15.94	Certificate; Military; Apprenticeship	×				×	R E I 	
Amusement and Recreation Attendants (68014): Perform varied attending duties at amusement or recreation facility. Schedule use of facilities, allocate equipment to participants, collect fees, or operate carnival rides.	1,990	27.8%	91	\$6.69	Short OJT		×		×	×	E C S 	
Animal Caretakers, Except Farm (79017): Feed, water, groom, exercise, or otherwise care for small or large animals, fish, or birds in zoos, circuses, pounds, laboratories, animal hospitals, aquariums, kennels, or stables.	536	14.7%	16	\$7.50	Short OJT; Military						R E S 	
Appraisers, Real Estate (43011): Appraise real property to determine its value for purchase, sales, investment, mortgage, or loan purposes.	381	18.6%	15	\$22.65	Related Experience; NH License	×	×	×	×	×	S C E 	
Architects, Except Landscape and Marine (22302): Plan and design structures, such as private residences, office buildings, theaters, factories, and other structural property.	450	11.6%	12	\$23.16	Bachelor; NH License	×	×	×	×	×	I A E 	
Art, Drama and Music Teachers, Postsecondary (31218): Teach courses in visual and performing arts, such as: cinema, dance, drama, music, painting, sculpture, and theater.	193	24.9%	10	\$25.54	Doctorate	×	×	×	×		A S E 	
Artists and Commercial Artists (34035): Design and execute artwork to illustrate subject matter; promote public consumption of materials, products, or services; or influence others in their opinions of individuals or organizations.	1,057	24.8%	48	\$14.28	Bachelor plus experience; Military; Apprenticeship	×	×	×			A E S 	
Automotive Body and Related Repairers (85305): Repair, repaint, and refinish automotive vehicle bodies; straighten vehicle frames; and replace damaged vehicle glass.	853	18.6%	41	\$14.22	Long OJT; Military; Apprenticeship	×	×			×	×	R E I 
Automotive Mechanics (85302): Adjust, repair, and overhaul automotive vehicles. May be designated according to specialty, such as Brake Repairer, Transmission Mechanic, or Front-end Mechanic.	4,846	20.2%	218	\$13.94	Long OJT; Military; Apprenticeship							R E S 
Bakers, Bread and Pastry (65021): Mix and bake ingredients according to recipes to produce small quantities of breads, pastries, and other baked goods for consumption on premises or for sale as specialty baked goods.	1,003	19.4%	46	\$8.82	Moderate OJT; Military; Apprenticeship							R S A 
Bartenders (65005): Mix and serve to patrons, directly or through wait staff, alcoholic and nonalcoholic drinks following standard recipes.	2,454	3.3%	113	\$6.91	Short OJT; Apprenticeship		×		×			E R S 
Bill and Account Collectors (53508): Notify customers of delinquent accounts to solicit payment. Receive payment and post to customer accounts; initiate repossession or service disconnection; and keep records of collection.	976	35.7%	61	\$10.64	Short OJT		×	×	×			E S R 
Billing, Cost and Rate Clerks (55344): Compile data, compute fees and charges, and prepare invoices for billing purposes. Compute costs and calculate rates for goods, services, and shipment of goods.	1,448	19.3%	57	\$10.83	Short OJT	×	×	×		×		C S R 
Bindery Machine Operators and Tenders (92546): Operate or tend binding machines that round, back, case, line stitch, press, fold, trim, or perform other binding operations on books and related articles.	374	20.6%	14	\$9.22	Moderate OJT; Apprenticeship							R C E 
Biological Scientists (24308): Research problems dealing with life processes. Include Biologists, Biochemists, Biophysicists, Pathologists, Bacteriologists, Toxicologists, and Zoologists.	240	33.8%	13	\$23.12	Doctorate	×		×	×	×	×	I R S 
Bookkeeping, Accounting and Auditing Clerk s (55338): Compute, classify, and record numerical data to keep financial records complete. Calculate, post, and verify primary financial data for use in maintaining accounting records.	9,685	-0.8%	181	\$11.45	Moderate OJT; Military	×		×		×		C S R 














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	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Brickmasons (87302): Lay building materials, such as brick, structural tile, concrete, cinder, glass, gypsum, and terra cotta block (except stone), to construct or repair walls, partitions, arches, sewers, and other structures.	271	21.0%	12	\$17.84	Long OJT; Military; Apprenticeship					X		R E C 
Brokerage Clerks (53128): Perform clerical duties involving the purchase or sale of securities. Write orders for stock purchases and sales, compute taxes, verify stock transactions, distribute dividends, and keep records.	233	25.3%	9	\$12.48	Short OJT	X	X	X	X	X		C S R 
Bus and Truck Mechanics and Diesel Specialists (85311): Repair and maintain the operating condition of trucks, buses, and diesel engines, including those working with automobile diesel engines.	976	18.2%	39	\$14.80	Long OJT; Military; Apprenticeship							R E I 
Bus Drivers (97108): Drive bus, transporting passengers over specified routes to local or distant points according to a time schedule. Assist passengers with baggage. Collect tickets or cash fares.	654	7.7%	17	\$9.87	Moderate OJT; Military							R S E 
Bus Drivers, School (97111): Transport students between pick-up points and school. Maintain order during trip and adhere to safety rules when loading and unloading pupils.	2,151	15.2%	72	\$10.60	Short OJT							R E S 
Business Teachers, Postsecondary (31242): Teach courses in business administration and management, such as: accounting, finance, human resources, labor relations, marketing, and operations research.	214	25.2%	11	\$31.26	Doctorate	X	X	X	X	X		E S R 
Butchers and Meat Cutters (65023): Cut, trim, and prepare carcasses and consumer-sized portions of meat for sale or for use in food service. Exclude workers in slaughtering, meat packing, or prepared-meat establishments.	757	-7.3%	18	\$11.70	Long OJT; Apprenticeship							R S E 
Cardiology Technologists (32925):Conduct tests on pulmonary and/or cardiovascular systems of patients for diagnostic purposes. May conduct or assist in electrocardiograms, cardiac catheterizations, and lung capacity tests.	59	52.5%	4	\$19.18	Associate; Military	X	X	X	X	X	X	I C R 
Carpenters (87102): Construct, erect, install and repair structures, fixtures, and equipment of wood, plywood, and wallboard, using carpentry tools and woodworking machines.	4,802	10.3%	178	\$14.21	Long OJT; Military; Apprenticeship					X		R E S 
Cashiers (49023): Receive and disburse money in establishments other than financial institutions. Usually involves use of adding machines, cash registers, or change makers. May also include processing credit card transactions.	14,900	19.3%	936	\$7.36	Short OJT		X		X	X		C S E 
Central Office and PBX Installers and Repairers (85502): Test, analyze, and repair telephone or telegraph circuits and equipment at a central office location using test meters and hand tools. May install equipment.	188	25.0%	11	N/A	Certificate; Military; Apprenticeship	X						R S E 
Chemists, Except Biochemists (24105): Conduct qualitative and quantitative chemical analyses or chemical experiments in laboratories for quality or process control or to develop new products or knowledge.	218	27.1%	11	\$22.18	Bachelor; Military	X	X	X	X	X	X	I E R 
Child Care Workers (68038): Attend to children at child care centers, schools, businesses, and institutions. Perform variety of tasks such as dressing, feeding, bathing, and overseeing play.	3,971	24.4%	136	\$7.36	Short OJT; NH License	X	X		X			E S A 
Chiropractors (32113): Adjust spinal column and other articulations of the body to prevent disease and correct abnormalities of the human body believed to be caused by interference with the nervous system.	112	35.7%	6	\$25.88	First Professional; NH License	X	X	X	X		X	I S R 
Civil Engineers, Including Traffic (22121): Plan, design, and oversee construction and maintenance of structures such as roads, railroads, airports, bridges, harbors, dams, pipelines, power plants, or water and sewage systems.	987	16.1%	35	\$23.12	Bachelor; Military; NH License	X	X	X	X	X	X	I R S 
Coating, Painting and Spraying Machine Operators and Tenders (92953): Operate or tend machines to coat food products, paper and paper products, or fabric; or spray or paint decorative, protective, or other finish on varied items.	555	13.9%	20	\$11.01	Moderate OJT							R E C 
Coil Winders, Tapers and Finishers (93908): Wind wire coils used in electrical components, such as resistors and transformers, or in electrical equipment or instruments, such as field cores, electric motors, and generators.	308	22.7%	12	\$10.63	Short OJT							R C S 
Combination Machine Tool Operators and Tenders, Metal/Plastic (91508): Operate or tend more than one type of cutting or fabricating machine tool or robot that has been previously set up.	270	51.9%	20	\$9.47	Moderate OJT	X						R E C 
Combination Machine Tool Setters and Setup Operators, Metal/Plastic (91505): Set up or set up and operate more than one type of cutting or fabricating machine tool or robot.	278	26.6%	13	N/A	Moderate OJT; Apprenticeship	X		X		X	X	R I E 
Combined Food Preparation and Service Workers (65041): Perform duties combining both food preparation and food service. Workers who spend more than 80 percent of their time in one job should be reported in that occupation.	7,120	12.2%	479	\$6.69	Short OJT; Military		X	X	X	X		S C R 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Communications, Transportation and Utilities Managers (15023): Plan, organize, direct, or control activities related to communications; transporting people or goods; or supplying electricity, gas, water, or sanitation services.	836	13.6%	26	\$24.99	Bachelor plus experience; Military	✖	✖	✖	✖	✖		ESR 
Compliance Officers and Enforcement Inspectors (21911): Enforce adherence to policies or regulations and advise on standards. May inspect and enforce regulations regarding health, safety, food, immigration, licensing, or commerce.	479	15.2%	16	\$18.54	Related Experience; Military	✖	✖	✖	✖	✖		ESR 
Computer Engineers (22127): Analyze data processing requirements to plan EDP system to provide system capabilities required for projected work loads. Plan layout and installation of new system or modification of existing system.	2,585	57.1%	164	N/A	Bachelor; Military; NH License	✖	✖	✖	✖	✖	✖	IRE 
Computer Operators, Except Peripheral Equipment (56011): Monitor and control electronic computer to process business, scientific, engineering, and other data according to operating instructions.	723	-18.8%	10	\$14.96	Moderate OJT; Military; Apprenticeship	✖	✖		✖			CSR 
Computer Programmers (25105): Convert project specifications to detailed flow charts for coding into computer language. Develop and write computer programs to store, locate, and retrieve documents, data, and information.	2,837	24.6%	158	\$26.22	Bachelor; Military; Apprenticeship	✖	✖	✖	✖	✖		IRE 
Computer Science Teachers, Postsecondary (31226): Teach courses in computer and information science, including computer engineering, computer programming, and information systems theory.	77	53.3%	6	\$28.04	Doctorate	✖	✖	✖	✖	✖	✖	IRE 
Computer Support Specialists (25104): Provide technical assistance and training to computer system users. Investigate and resolve user software and hardware problems. Answer client inquiries in person and via telephone.	1,942	87.9%	183	\$19.15	Bachelor; Military	✖	✖	✖	✖	✖	✖	SCR 
Construction Managers (15017):Plan, organize, direct, control, or coordinate, usually through subordinate supervisory personnel, activities concerned with the construction and maintenance of structures, facilities, and systems.	1,263	17.7%	44	\$24.76	Bachelor; Military	✖	✖	✖	✖	✖		ERS 
Cooks, Fast Food (65032): Prepare and cook food in a fast food restaurant with a limited menu. Duties are limited to preparation of a few basic items and normally involve operating large-volume single-purpose cooking equipment.	1,534	17.7%	67	\$6.68	Short OJT		✖					RSE 
Cooks, Institution or Cafeteria (65028): Prepare and cook family-style meals for institutions such as schools, hospitals, or cafeterias. Usually prepare meals in large quantities rather than to individual order.	1,300	3.0%	38	\$9.41	Long OJT; Military; Apprenticeship					✖		RES 
Cooks, Restaurant (65026): Prepare, season, and cook soups, meats, vegetables, desserts, and other foodstuffs in restaurants. May order supplies, keep records and accounts, price items on menu, or plan menu.	4,019	18.8%	180	\$9.11	Long OJT; Military; Apprenticeship							RSE 
Cooks, Short Order (65035): Prepare and cook to order a variety of foods that require only a short preparation time. May take orders from customers and serve patrons at counters or tables.	968	18.3%	43	\$7.83	Short OJT		✖					RSE 
Correction Officers and Jailers (63017): Guard inmates in penal or rehabilitative institution according to established regulations and procedures. May guard prisoners in transit between jail, courtroom, prison, or other point.	795	38.5%	53	N/A	Long OJT; Military; Apprenticeship; NH License				✖			SER 
Cost Estimators (21902): Prepare cost estimates for product manufacturing, construction projects, or services, to aid management in bidding on or determining price of product or service.	554	15.7%	16	\$22.23	Related Experience; Military	✖	✖	✖	✖	✖		RCE 
Counselors, Vocational and Educational (31514): Counsel individuals and provide group educational and vocational guidance services.	889	25.5%	43	\$16.87	Masters; Military; Apprenticeship	✖	✖	✖	✖			SEA 
Counter and Rental Clerks (49017): Receive orders for services, such as rentals, repairs, dry-cleaning, and storage. May compute cost and accept payment.	2,280	26.1%	158	\$7.99	Short OJT	✖	✖	✖	✖	✖		ESR 
Counter Attendants, Lunchroom and Cafeteria (65017): Serve food to diners at counter or from a steam table. Exclude Counter Attendants who also wait tables.	3,543	10.4%	331	\$6.35	Short OJT		✖					ECR 
Crushing, Grinding, Mixing and Blending Machine Operators and Tenders (92965): : Operate or tend machines to: crush or grind a variety of materials, buff and polish materials or products, or mix or blend a variety of materials.	658	6.7%	19	\$11.88	Moderate OJT							REC 
Customer Service Representatives, Utilities (55335):Interview applicants for water, gas, electric, or telephone service. Talk with customer and receive orders for installation, turn-on, discontinuance, or change in services.	411	13.6%	16	\$14.56	Short OJT	✖	✖	✖	✖			CER 
Cutters and Trimmers, Hand (93926): Use hand tools or hand-held power tools to cut and trim a variety of manufactured items, such as stone, glass, or rubber. Exclude Portable Machine Cutters.	749	-21.2%	17	N/A	Short OJT	✖						RCE 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Cutting and Slicing Machine Operators and Tenders (92944): Operate or tend machines to cut or slice any of a variety of products or materials, such as food, paper, roofing slate, glass, stone, rubber, cork, and insulating material.	410	-5.6%	10	\$10.83	Moderate OJT	✗						R C E 
Data Entry Keyers, Except Composing (56017): Operate keyboard or other data entry devices to prepare data processing input on cards, disk, or tape. Duties include coding and verifying alphabetic or numeric data.	1,490	7.3%	22	\$9.29	Certificate; Military	✗						C S R 
Data Processing Equipment Repairers (85705): Repair, maintain, and install electronic computers (mainframes, minis, and micros), peripheral equipment, and word processing systems.	316	44.9%	18	\$15.06	Certificate; Military; Apprenticeship	✗	✗				✗	R I S 
Database Administrators (25103): Coordinate physical changes to computer databases and code, test, and implement the database applying knowledge of database management systems. May design logical and physical databases.	296	72.6%	27	\$24.58	Bachelor; Military	✗	✗	✗	✗	✗		I R S 
Dental Assistants (66002): Assist dentist at chair, set up patient and equipment, keep records, and perform related duties as required.	923	52.3%	62	\$12.37	Moderate OJT; Military; Apprenticeship	✗	✗		✗			S A I 
Dental Hygienists (32908): Perform dental prophylactic treatments and instruct groups and individuals in the care of the teeth and mouth.	1,008	50.4%	74	\$21.70	Associate; Military; NH License	✗	✗		✗		✗	S A I 
Dentists (32105): Diagnose and treat diseases, injuries, and malformations of teeth, gums, and related oral structures.	701	10.8%	22	\$43.62	First Professional; Military; NH License	✗	✗	✗	✗	✗	✗	I R E 
Designers, Except Interior (34038): Design or arrange objects and materials to achieve artistic or decorative effects for apparel or other commercial items. May create or draw designs for items such as furniture or machinery.	2,036	28.1%	87	\$16.09	Bachelor; Apprenticeship	✗	✗	✗	✗	✗	✗	A E S 
Detectives and Investigators, Except Public (63035): Protect property, merchandise, and money of establishment by detecting theft, shoplifting, or other unlawful practices by public or employees. Include private investigators.	100	29.0%	5	N/A	Moderate OJT; Military; Apprenticeship; NH License	✗	✗	✗	✗	✗		E S C 
Dietetic Technician s (32523): Under direct supervision of Dietitians, or following established nutritional guidelines, advise on food or nutrition.	97	59.8%	8	\$9.89	Associate	✗	✗	✗	✗	✗	✗	S E I 
Dieticians and Nutritionists (32521): Organize, plan, and conduct food service or nutritional programs to promote health and control disease. May administer activities of department providing quantity food service.	234	27.4%	11	\$17.54	Bachelor; Military	✗	✗	✗	✗	✗	✗	S I E 
Dining Room/Cafeteria Attendants and Bartender Helpers (65014): Facilitate food service by carrying dirty dishes to kitchen; replacing soiled linens; setting tables; or serving water or coffee to patrons. May wash tables.	1,383	2.7%	46	\$6.64	Short OJT							R C E 
Dispatchers, Except Police, Fire and Ambulance (58005): Schedule and dispatch workers, crews, equipment, or service vehicles to convey materials, freight, or passengers; or for installation, service, or emergency repairs.	593	17.0%	20	\$12.52	Moderate OJT; Apprenticeship		✗	✗	✗			E C S 
Dispatchers, Police, Fire and Ambulance (58002): Receive complaints from public concerning crimes, police emergencies, fires, or medical emergencies. Broadcast orders to police radio patrol units or other officials.	463	6.5%	11	\$12.22	Moderate OJT; Apprenticeship		✗	✗	✗			S E C 
Drafters (22514): Prepare working plans and detail drawings from rough or detailed sketches and notes according to specified dimensions. May use computer-assisted drafting (CAD) equipment and software.	1,019	-0.6%	24	\$16.16	Certificate; Apprenticeship	✗	✗	✗	✗	✗		I R E 
Drivers/Sales Workers (97117): Drive truck or other vehicle over established routes to: Deliver and sell goods, such as food products; pick up and deliver items, such as laundry; or refill and collect coins from vending machines.	1,326	12.3%	42	\$9.54	Short OJT				✗	✗		R E S 
Education Administrators (15005): Plan, organize, direct, or coordinate the educational activities of colleges and universities; elementary, secondary, or postsecondary schools; vocational schools; or training organizations.	2,008	15.7%	82	\$24.07	Bachelor plus experience; Military; NH License	✗	✗	✗	✗	✗		E S A 
Electrical and Electronic Assemblers (93905): Perform electrical and electronic assembly work at a level less than that required of precision assemblers.	3,196	26.0%	140	\$10.31	Short OJT; Apprenticeship	✗						R C E 
Electrical and Electronic Engineering Technicians and Technologists (22505): Design, build, test, repair, and modify developmental, experimental, or production electrical equipment for subsequent use by engineering personnel.	2,163	16.7%	80	\$17.33	Associate; Apprenticeship	✗		✗		✗	✗	R I E 
Electrical and Electronic Engineers (22126): Design, develop, test, and supervise the manufacturing and installation of electrical and electronic equipment, components, or systems.	2,118	29.9%	108	\$27.73	Bachelor; Military; NH License	✗	✗	✗	✗	✗	✗	I R E 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
<i>Electrical and Electronic Equipment Assemblers, Precision</i> (93114): Assemble or modify prototypes or final assemblies of equipment such as missile control systems, computers, radar, sonar, or appliances.	2,163	23.8%	99	\$11.07	Related Experience	✖			✖	✖	✖	REI 
<i>Electrical Power Line Installers and Repairers</i> (85723): Install and repair cables or wires used in electrical power or distribution systems. Install insulators, erect wooden poles and light or heavy duty transmission towers.	1,018	17.0%	41	N/A	Long OJT; Military; Apprenticeship						✖	RSE 
<i>Electricians</i> (87202): Install, maintain, and repair electrical wiring, equipment, and fixtures. Insure that work is in accordance with relevant codes. May read blueprints.	2,247	14.6%	79	\$15.35	Long OJT; Military; Apprenticeship; NH License	✖				✖	✖	RES 
<i>Electrolytic Plating and Coating Machine Operators and Tenders</i> (91921): Operate or tend machines to coat metal or plastic products electrolytically with chromium, zinc, copper, cadmium, or other metal.	273	38.1%	17	\$9.88	Moderate OJT							REC 
<i>Electromechanical Equipment Assemblers, Precision</i> (93111): Assemble, test, and prepare equipment or devices such as servomechanisms, gear trains, ejection seat mechanisms, magnetic drums, tape drives, brakes, or gearboxes.	645	13.8%	23	\$10.56	Related Experience; Apprenticeship	✖				✖	✖	RIE 
<i>Electronic Pagation System Operators</i> (89707): Using a computer screen, call up type and art elements from computer memory and position them into a completed page. Transmit for production into film or directly into plates.	180	84.4%	18	\$13.56	Long OJT; Apprenticeship	✖						CIR 
<i>Electronic Semiconductor Processors</i> (92902): Process materials used in manufacture of electronic semiconductors.	98	54.1%	6	N/A	Moderate OJT	✖		✖		✖	✖	RCI 
<i>Electronics Repairers, Commercial and Industrial Equipment</i> (85717): Repair electronic equipment such as industrial controls, telemetering and missile control systems, radar systems, transmitters, and antennae.	286	35.3%	18	\$13.37	Certificate; Military; Apprenticeship	✖	✖		✖	✖	✖	RIC 
<i>Emergency Medical Technicians</i> (32508): Administer first aid treatment and transport sick or injured persons to medical facility, working as a member of an emergency medical team.	507	25.6%	26	\$10.05	Certificate; Military; Apprenticeship; NH License	✖	✖	✖	✖			RIS 
<i>Engineering, Mathematics and Natural Science Managers</i> (13017): Plan, organize, direct, or coordinate activities in such fields as architecture, data processing, engineering, life sciences, physical sciences, and statistics.	1,852	42.2%	110	\$33.25	Bachelor plus experience; Military	✖	✖	✖	✖	✖	✖	IER 
<i>English Language and Literature Teachers, Postsecondary</i> (31214): Teach courses in English language and literature. Include teachers of linguistics, and of comparative literature taught in English.	235	25.1%	13	\$26.45	Doctorate	✖	✖	✖	✖			AIE 
<i>Excavating and Loading Machine Operators</i> (97923): Operate or tend machinery equipped with scoops, shovels, or buckets, to excavate and load loose materials.	930	16.3%	33	\$13.92	Moderate OJT	✖	✖					RCS 
<i>Extruding and Drawing Machine Setters and Setup Operators, Metal/Plastic</i> (91311): Set up or set up and operate machines to extrude or draw thermoplastic or metal materials, forming tubes, rods, hoses, wire, etc.	494	28.3%	26	\$12.70	Moderate OJT; Apprenticeship							RIE 
<i>Extruding, Forming and Pressing Machine Operators and Tenders</i> (92971): Operate or tend machines to shape and form any of a variety of products, such as glass bulbs, molded food, rubber goods, or cosmetics.	1,034	-10.5%	24	N/A	Moderate OJT; Apprenticeship	✖						REC 
<i>Fence Erectors</i> (87817): Erect and repair metal and wooden fences and fence gates around highways, residences, industrial establishments, or farms, using hand and power tools.	200	19.0%	9	\$9.73	Moderate OJT					✖		RSE 
<i>File Clerks</i> (55321): File correspondence, cards, invoices, receipts, and other records in alphabetical or numerical order or other filing system. Locate and remove material from file when requested. May classify and file new material.	812	9.0%	35	\$7.92	Short OJT							CSR 
<i>Financial Managers</i> (13002): Plan, organize, direct, or coordinate an organization's financial activities. Include managers who negotiate policy with financial institutions or managers in banks who advise on credit policy.	3,546	14.6%	108	\$25.10	Bachelor plus experience; Military	✖	✖	✖	✖	✖		ESR 
<i>Fire Fighters</i> (63008): Control and extinguish fires, protect life and property, and maintain equipment as paid volunteer or employee of city, township, State, or Federal government.	2,012	6.2%	62	\$12.49	Long OJT; Military; Apprenticeship; NH License	✖	✖		✖		✖	RES 
<i>Fire Fighting and Prevention Supervisors</i> (61002): Supervise and coordinate activities of workers engaged in fire fighting and fire prevention and control.	432	12.3%	19	\$14.90	Related Experience; Military; Apprenticeship	✖	✖	✖	✖	✖	✖	ERS 
<i>Food Preparation Workers</i> (65038): Perform a variety of duties, such as preparing cold foods and maintaining and cleaning kitchen work areas, equipment, and utensils. May brew coffee and tea or prepare sandwiches.	6,223	13.5%	427	\$7.17	Short OJT		✖					RCE 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Food Servers, Outside (65011): Serve food to patrons outside of a restaurant environment, such as hotels, hospital rooms, or cars. Exclude Food Vendors.	276	13.8%	27	\$7.02	Short OJT		×					E R S 
Food Service and Lodging Managers (15026): Plan, organize, direct, control, or coordinate activities of an organization that serves food and beverages and/or provides lodging and other accommodations.	3,806	18.8%	139	\$12.56	Related Experience; Military; Apprenticeship	×	×	×	×	×		E S R 
Foresters and Conservation Scientists (24302): Plan, develop, and control environmental factors affecting forests, range land, and farm land and their resources for economic and recreational purposes.	315	15.2%	13	N/A	Bachelor; NH License	×	×	×	×	×	×	I R S 
Foundry Mold Assembly and Shakeout Workers (91914): Prepare molds for pouring. Clean and assemble foundry molds, and tend machine that bonds cope and drag together to form completed shell mold.	106	31.1%	6	N/A	Moderate OJT							R C E 
General Managers and Top Executives (19005): Top and middle managers whose duties and responsibilities are too diverse and general in nature to be classified in any functional or line area of management and administration.	16,094	16.8%	552	\$28.99	Bachelor plus experience; Military	×	×	×	×	×		E S R 
General Office Clerks (55347): Perform duties too varied and diverse to be classified in a specific clerical occupation. Duties may include bookkeeping, typing, stenography, office machine operation, or filing.	9,919	18.7%	460	\$9.98	Short OJT; Military	×	×	×	×	×		C S E 
Geologists, Geophysicists and Oceanographers (24111): Study composition, structure, and history of the earth's crust; aspects of the earth, such as atmosphere and hydrosphere; or physical aspects of oceans.	221	20.4%	11	\$23.27	Bachelor; Military	×	×	×	×	×	×	I R S 
Grinding and Polishing Workers, Hand (93953): Grind and polish, using hand tools or hand-held power tools, a variety of metal, stone, clay, plastic, and glass objects or parts.	559	24.3%	29	\$10.52	Short OJT							R C E 
Grinding, Lapping and Buffing Machine Tool Setters and Setup Operators (91114): Set up or set up and operate tools that remove excess material, sharpen edges or corners, or buff, hone, and polish metal or plastic pieces.	1,064	0.9%	30	\$11.89	Moderate OJT; Apprenticeship	×				×		R I E 
Guards and Watch Guards (63047): Stand guard at entrance or patrol premises to prevent theft, violence, or infractions of rules.	2,154	20.3%	98	\$8.76	Short OJT; Military; Apprenticeship; NH License		×	×	×			S E C 
Hairdressers and Cosmetologists (68005): Provide beauty services to customers, such as suggesting hair styles, cutting and treating hair and scalp, applying make-up, dressing wigs, and electrolysis.	3,990	19.2%	180	\$8.69	Certificate; Apprenticeship; NH License	×	×		×			E S R 
Hand Packers and Packagers (98902): Pack or package by hand a wide variety of products and materials. Exclude workers whose jobs require more than minimum training.	4,359	16.0%	178	\$7.48	Short OJT; Military							R E C 
Health Assessment and Treatment Teachers, Postsecondary (31212): Teach courses required for degrees needed by health specialists, technicians, technologists, and therapists.	87	47.1%	6	N/A	Doctorate	×	×	×	×	×	×	I S R 
Health Diagnostics Teachers, Postsecondary (31211): Teach courses needed for medical degrees required to practice as chiropractors, optometrists, dentists, physicians, podiatrists, veterinarians, or similar practitioners.	212	46.7%	16	N/A	Doctorate	×	×	×	×	×	×	I S R 
Heating, Air Conditioning and Refrigeration Mechanics and Installers (85902): Install and repair heating, air conditioning, or refrigerating systems such as oil burners, furnaces, or heating stoves, in homes or businesses.	904	13.8%	30	\$14.24	Long OJT; Military; Apprenticeship	×						R E S 
Helpers, Carpenters and Related Workers (98312): Help carpenters by performing duties of lesser skill, such as supplying or holding materials or tools, and cleaning work area and equipment. Exclude apprentices.	606	12.2%	35	\$10.52	Short OJT							R S C 
Helpers, Electricians and Power Line Installers (98313): Help electricians by performing duties of lesser skill, such as supplying or holding materials or tools, and cleaning work area and equipment. Exclude apprentices.	247	11.3%	14	\$10.06	Short OJT							R C E 
Helpers, Mechanics and Repairers (98102): Help mechanics and repairers in maintenance, parts replacement, and repair of vehicles, industrial machinery, and electrical and electronic equipment. Exclude apprentices.	577	19.4%	37	\$9.69	Short OJT		×					R E C 
Helpers, Plumbers and Pipefitters (98315): Help plumbers by performing duties of lesser skill, such as supplying or holding materials or tools, and cleaning work area and equipment. Exclude apprentices.	263	11.0%	15	\$11.02	Short OJT							R C E 
Highway Maintenance Workers (87711): Maintain highways, municipal and rural roads, airport runways, and rights-of-way in safe condition. Patch broken or eroded pavement, and erect and repair guard rails, markers, or snow fences.	1,523	11.3%	53	\$10.92	Short OJT							R C S 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Home Health Aides (66011): Care for elderly, convalescent, or handicapped person in home of patient. May change bed linen; prepare meals; assist in and out of bed; or bath, dress, and groom.	2,166	62.3%	165	\$8.24	Short OJT		×	×	×			S E R 
Hosts and Hostesses, Restaurant, Lounge, or Coffee Shop (65002): Welcome patrons, seat them at tables or in lounge, and insure quality of facilities and service.	1,372	18.5%	67	\$7.17	Short OJT		×	×	×	×		E S R 
Hotel Desk Clerks (53808): Register and assign rooms to hotel guests, issue room keys, keep records of occupied rooms and guest accounts, make and confirm reservations, and collect payments from departing guests.	937	18.5%	53	\$7.58	Short OJT		×	×	×	×		E C S 
Housekeeping Supervisors (61008): Supervise work activities of cleaning personnel to insure clean, orderly, and attractive rooms in hotels, hospitals, educational institutions, and similar establishments.	351	11.7%	12	\$10.09	Related Experience	×	×	×	×			E S R 
Human Services Workers (27308): Assist social workers with developing, organizing, and conducting programs to prevent and resolve problems relevant to substance abuse and human relationships.	2,358	52.7%	185	\$10.19	Moderate OJT; Military	×	×	×	×			S C E 
Industrial Engineering Technicians and Technologists (22508): Study and record time, motion, method, and speed involved in worker performance to establish standard production rates or improve efficiency.	188	20.7%	8	\$16.59	Associate; Apprenticeship	×	×	×	×	×	×	R I E 
Industrial Engineers, Except Safety (22128): Plan and oversee utilization of facilities and personnel in an industrial establishment. Plan equipment layout, work flow, and accident prevention measures.	810	12.4%	22	\$25.73	Bachelor; Military; NH License	×	×	×	×	×	×	I E R 
Industrial Production Managers (15014): Plan, organize, direct, control, or coordinate work activities and resources necessary for manufacturing products according to cost, quality, and quantity specifications.	1,150	4.0%	25	\$27.19	Bachelor; Military	×	×	×	×	×		E S R 
Industrial Truck and Tractor Operators (97947): Operate gasoline or electric-powered industrial trucks or tractors equipped with fork lift, elevated platform, or trailer hitch to move materials.	987	9.1%	21	\$11.75	Short OJT							R C E 
Installers and Repairers, Manufactured Buildings, Mobile Homes and Travel Trailers (85938): Install, repair, and maintain units and systems in mobile homes, prefabricated buildings, or travel trailers.	97	25.8%	5	\$12.28	Long OJT; Apprenticeship	×	×					R E C 
Instructional Coordinators (31517): Develop instructional material, coordinate educational content, and incorporate current technology, providing guidelines for developing curricula and conducting courses.	303	60.4%	21	\$18.19	Bachelor; Military	×	×	×	×			S E I 
Instructors and Coaches, Sports and Physical Training (31321): Instruct or coach groups or individuals in the fundamentals of sports. Demonstrate techniques, and inform participants of measures improve skills.	2,029	28.5%	79	\$11.13	Moderate OJT; Military	×	×		×			S E R 
Instructors, Nonvocational Education (31317): Teach or instruct out-of-school youths and adults in courses less than the baccalaureate level, including self-improvement and nonvocational courses.	788	26.3%	29	\$15.97	Related Experience; Military	×	×	×	×			S E A 
Insurance Adjusters, Examiners and Investigators (53302): Investigate, analyze, and determine the extent of insurance company's liability concerning loss or damages, and attempt to effect claim settlement.	892	23.4%	36	\$20.76	Long OJT; NH License	×	×	×	×	×		E S C 
Insurance Claims Clerks (53311): Obtain information from insured or designated persons for purpose of settling claim with insurance carrier.	576	17.0%	20	\$12.13	Moderate OJT	×	×	×	×	×		S E C 
Insurance Policy Processing Clerks (53314): Process applications for, changes to, reinstatement of, and cancellation of insurance policies. Review applications, compile data, or cancel policies as requested.	1,124	10.1%	26	\$12.32	Moderate OJT	×		×		×		C S R 
Insurance Underwriters (21102): Review individual applications for insurance to evaluate degree of risk involved and determine acceptance of applications.	606	7.6%	22	\$20.20	Bachelor	×	×	×	×	×		C S E 
Interior Designers (34041): Plan, design, and furnish interiors of residential, commercial, or industrial buildings. Formulate design which is practical, aesthetic and conducive to intended purposes.	207	19.3%	7	\$19.03	Bachelor; Apprenticeship	×	×	×	×	×		A E S 
Interviewing Clerks, Except Personnel (55332): Interview public to obtain information. Contact persons by telephone, mail, or in person for the purpose of completing forms, applications, or questionnaires.	457	23.2%	26	\$9.01	Short OJT; Military	×	×	×	×			C S E 
Janitors and Cleaners Except Maids and Housekeeping Cleaners (67005): Keep buildings in clean and orderly condition. Perform heavy cleaning duties, such as mopping floors, washing walls, and removing rubbish.	8,105	8.9%	248	\$8.43	Short OJT							R E C 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Laborers, Landscaping and Groundskeeping (79041): Landscape and/or maintain grounds of property using hand or power tools or equipment. May work in nursery facility or at customer location.	4,517	20.9%	230	\$9.34	Short OJT							R C E 
Lathe and Turning Machine Tool Setters and Setup Operators, Metal/Plastic (91105): Set up or set up and operate lathe and turning machines to turn, bore, thread, form, or face plastic or metal materials.	550	-3.3%	12	\$13.19	Moderate OJT; Apprenticeship					×		R I E 
Laundry and Dry Cleaning Machine Operators and Tenders (92726): Operate or tend washing or dry-cleaning machines to wash or dry-clean commercial, industrial, or household articles.	743	16.6%	30	\$7.66	Moderate OJT; Military; Apprenticeship							R E C 
Lawn Service Managers (15032): Plan, organize, direct, control, or coordinate activities of workers engaged in pruning trees and shrubs, cultivating lawns, and applying pesticides and other chemicals.	163	23.9%	5	\$12.73	Related Experience	×	×	×	×	×		E S R 
Lawyers (28108): Conduct criminal and civil lawsuits, draw up legal documents, advise clients of legal rights, and practice other phases of law. May represent client in court. May specialize in a single area of law.	2,565	7.0%	46	\$34.75	First Professional; Military; NH License	×	×	×	×			E S I 
Legal Secretaries (55102): Prepare legal papers and correspondence, such as summonses, complaints, motions, and subpoenas. Must be familiar with legal terminology, procedures, documents, and legal research.	1,185	-1.6%	19	\$13.44	Certificate; Military; Apprenticeship	×	×	×	×			C S E 
Librarians, Professional (31502): Administer libraries and perform related services. Select, acquire, catalog, classify, circulate, and maintain library materials. Furnish reference, bibliographical, and reader's advisory services.	716	6.8%	23	\$17.34	Masters	×	×	×	×			S E A 
Library Assistants and Bookmobile Drivers (53902): Compile records; sort and shelve books; issue and receive library materials. May operate a bookmobile on a schedule, providing services in mobile library.	706	17.3%	46	\$8.65	Short OJT	×	×	×	×			C S R 
Licensed Practical Nurses (32505): Care for ill, injured, convalescent, and handicapped persons in hospitals, clinics, private homes, sanitariums, and similar institutions.	2,434	25.1%	113	\$13.42	Certificate; Military; Apprenticeship; NH License	×	×	×	×		×	S A C 
Life Science Teachers, Postsecondary (31202): Teach courses in biological sciences. Include teachers of biochemistry, biophysics, botany, and zoology.	157	35.7%	10	\$25.72	Doctorate; Military	×	×	×	×	×	×	I R E 
Loan and Credit Clerks (53121): Assemble documents, prepare papers, process applications, and complete transactions of individuals applying for loans and credit. May interview credit applicants.	629	8.3%	12	\$11.33	Short OJT	×	×	×	×	×		C S R 
Loan Officers and Counselors (21108): Evaluate, authorize, or recommend approval of commercial, real estate, or credit loans. Advise borrowers on financial status and methods of payments.	903	15.8%	34	\$21.31	Bachelor	×	×	×	×	×		S C E 
Machine Assemblers (93902): Perform assembly work at a level less than that required of precision assemblers. Include Ball Bearing Ring Assemblers, Fuel Injection Assemblers, and Subassemblers.	431	9.1%	12	\$10.45	Short OJT	×						R C E 
Machine Builders and Other Precision Machine Assemblers (93105): Construct, assemble, or rebuild machines. Fit or assemble components or subassemblies, install moving parts, or assemble gears.	432	5.1%	13	\$13.38	Related Experience; Apprenticeship	×				×		R E S 
Machine Feeders and Offbearers (98502): Feed materials into or remove materials from machines or equipment that is automatic or tended by other workers.	1,198	4.7%	42	\$9.81	Short OJT							R E C 
Machine Forming Operators and Tenders, Metal/Plastic (91321): Operate or tend one type of forming machine which has previously been set up, such as punching, rolling, shear, press, press brake, or forging machines.	849	-3.7%	21	\$10.67	Moderate OJT	×						R C E 
Machine Tool Cutting Operators and Tenders, Metal/Plastic (91117): Operate or tend one type of cutting machine tool which has previously been set up, such as sawing, grinding, lathe, drilling, or polishing machines.	810	-12.1%	20	\$10.69	Moderate OJT; Apprenticeship	×						R C E 
Machinery Maintenance Mechanics (85110): Repair and maintain the operating condition of industrial production and processing machinery, printing machinery, and refinery and pipeline distribution systems.	1,635	14.9%	61	\$15.02	Long OJT; Military; Apprenticeship							R E I 
Machinery Maintenance Workers (85128): Change parts, lubricate machinery, and perform other routine machinery maintenance. Exclude workers who repair machinery.	303	8.3%	10	\$13.76	Long OJT	×	×		×			R C E 
Machinists (89108): Set up and operate variety of machine tools. Fit and assemble parts to make or repair machine tools and maintain industrial machines. Study specifications and plan sequence of operations.	2,369	9.3%	69	\$13.66	Long OJT; Military; Apprenticeship	×				×	×	R I E 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
<i>Maids and Housekeeping Cleaners</i> (67002): Perform any combination of tasks to maintain private households or commercial establishments, such as hotels, restaurants and hospitals, in a clean and orderly manner.	4,316	18.8%	161	\$7.40	Short OJT							R C E 
<i>Mail Clerks, Except Mail Machine and Postal Service</i> (57302): Prepare incoming and outgoing mail for distribution. Time stamp, sort, and route incoming mail; seal, stamp, and affix postage to outgoing mail.	663	8.5%	22	\$8.56	Short OJT; Apprenticeship	×	×	×	×	×		R C E 
<i>Maintenance Repairers, General Utility</i> (85132): Perform work involving two or more maintenance skills to keep machines, mechanical equipment, or structure of an establishment in repair.	4,394	10.4%	144	\$11.57	Long OJT; Apprenticeship							R I S 
<i>Management Analysts</i> (21905): Review, analyze, and suggest improvements to business and organizational systems to assist management in operating more efficiently and effectively.	584	29.1%	22	\$21.86	Masters; Military	×	×	×	×	×		E S C 
<i>Manicurists</i> (68008): Clean, shape, and polish customers' fingernails and toenails.	332	34.0%	20	\$6.01	Certificate; NH License		×		×			S E C 
<i>Marketing, Advertising and Public Relations Managers</i> (13011): Formulate marketing policies, direct sales activities, and plan, organize, and direct advertising and public relations activities.	2,968	21.4%	105	\$27.20	Bachelor plus experience	×	×	×	×	×		E S A 
<i>Mathematical Science Teachers, Postsecondary</i> (31224): Teach courses in mathematics, applied mathematics, statistics, and actuarial science.	151	25.2%	8	\$27.34	Doctorate; Military	×	×	×	×	×		I R E 
<i>Meat, Poultry and Fish Cutters and Trimmers, Hand</i> (93938): Use hand tools to perform a wide variety of food cutting and trimming tasks that require skills less than that of the precision level.	224	31.3%	12	N/A	Short OJT							R E C 
<i>Mechanical Engineering Technicians and Technologists</i> (22511): Apply mechanical engineering theory and principles to develop and test machinery and equipment under direction of engineers or physical scientists.	480	20.4%	20	\$15.53	Associate; Apprenticeship	×	×	×	×	×	×	R I E 
<i>Mechanical Engineers</i> (22135): Perform engineering duties in planning and designing tools, engines, machines, and other mechanically functioning equipment, such as centralized heat, gas, water, or steam systems.	1,231	15.4%	43	\$23.98	Bachelor; Military; NH License	×	×	×	×	×	×	R I E 
<i>Medical and Clinical Laboratory Technicians</i> (32905): Perform tests in medical laboratory for use in treatment and diagnosis of disease. Prepare vaccines and serums; take blood; or perform urinalysis and blood counts.	461	24.5%	17	\$15.52	Associate; Military; Apprenticeship					×	×	R I E 
<i>Medical and Clinical Laboratory Technologists</i> (32902): Perform a wide range of complex procedures in the clinical laboratory or specialized procedures in such areas as cytology, histology, and microbiology.	482	22.8%	17	\$17.70	Bachelor; Military	×	×	×	×	×	×	I R E 
<i>Medical Assistants</i> (66005): Perform duties under a physician's direction in patient examination and treatment. Prepare treatment room and set up patient for physician. Schedule appointments and keep medical records.	791	56.9%	65	\$10.92	Moderate OJT; Military	×	×	×	×		×	S R E 
<i>Medical Records Technicians</i> (32911): Compile and maintain medical records of hospital and clinic patients.	349	53.3%	28	\$10.03	Associate; Military	×	×	×	×			C I E 
<i>Medical Secretaries</i> (55105): Perform secretarial duties using specific knowledge of medical terminology and hospital, clinic, or lab procedures. May prepare and send bills to patients; or schedule appointments.	1,306	19.8%	47	\$11.38	Certificate; Apprenticeship	×	×	×	×			C E S 
<i>Medicine and Health Service Managers</i> (15008): Plan, organize, direct, control, or coordinate medicine and health services in establishments such as hospitals, clinics, or similar organizations.	1,613	41.4%	96	\$20.98	Bachelor plus experience; Military; NH License	×	×	×	×			S E C 
<i>Merchandise Displayers and Window Trimmers</i> (34044): Plan and erect commercial displays, such as those in windows and interiors of retail stores and at trade exhibitions.	411	19.5%	14	N/A	Bachelor; Apprenticeship							R A I 
<i>Metal Molding, Coremaking and Casting Machine Operators and Tenders</i> (91911): Set up or set up and operate metal casting, molding, and coremaking machines to mold or cast metal parts and products.	164	39.6%	11	\$10.27	Moderate OJT; Apprenticeship	×		×	×	×	×	R E C 
<i>Mobile Heavy Equipment Mechanics</i> (85314): Repair and maintain mobile mechanical, hydraulic, and pneumatic equipment, such as cranes, bulldozers, and conveyors, used in construction, logging, and surface mining.	631	15.7%	26	\$14.86	Long OJT; Military; Apprenticeship							R E I 
<i>Musical Instrument Repairers and Tuners</i> (85921): Repair percussion, stringed, and wind instruments. May specialize in tuning one type of instrument, such as a Piano Tuner.	132	26.5%	7	N/A	Long OJT; Apprenticeship							R S C 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	
<i>New Accounts Clerks</i> (53105): Interview persons desiring to open bank accounts. Explain banking services available to prospective customers and assist them in preparing application form.	430	12.8%	20	\$9.76	Related Experience	×	×	×	×	×	C S E 
<i>Numerical Control Machine Tool Operators and Tenders, Metal/Plastic</i> (91502): Set up and operate computer-numerically controlled machine tools or robots to perform machine functions on metal or plastic workpieces.	586	33.8%	33	\$13.13	Moderate OJT; Apprenticeship					×	R E I 
<i>Nursing Aides, Orderlies and Attendants</i> (66008): Work under the direction of nursing or medical staff to provide services in the care of patients. Answer call bell, serve and collect food trays, and feed patients.	6,192	28.2%	261	\$9.34	Short OJT; Military; Apprenticeship; NH License	×	×	×	×		S E R 
<i>Occupational Therapists</i> (32305): Plan, organize, and participate in medically-oriented occupational programs in hospital or similar institution to rehabilitate patients who are physically or mentally ill.	545	43.9%	32	\$21.33	Bachelor; Military; NH License	×	×	×	×	×	R I S 
<i>Occupational Therapy Assists and Aides</i> (66021): Assist Occupational Therapists in administering medically-oriented occupational programs to assist in rehabilitating patients.	84	50.0%	6	\$13.23	Moderate OJT; Military; NH License	×	×	×	×		S E C 
<i>Opticians, Dispensing and Measuring</i> (32514): Design, measure, fit, and adapt lenses and frames according to written optical prescription. Assist client with selecting frames, and measure for size of eyeglasses.	317	24.3%	12	\$12.65	Long OJT; Military; Apprenticeship; NH License	×	×		×	×	R I S 
<i>Order Clerks, Materials, Merchandise, and Services</i> (55323): Receive and process incoming orders for materials, merchandise, or services such as repairs, installations, or rental of facilities.	1,962	7.8%	62	\$10.95	Short OJT	×	×	×	×	×	C E S 
<i>Order Fillers, Wholesale or Retail</i> (58026): Fill customers' mail and telephone orders from stored merchandise in accordance with specifications on sales slips or order forms.	951	17.5%	40	\$10.71	Short OJT	×				×	R C E 
<i>Packaging and Filling Machine Operators and Tenders</i> (92974): Operate or tend machines such filling, casing-running, baling, wrapping, and stuffing machines, to prepare products for storage or shipment.	1,511	15.2%	62	\$9.97	Moderate OJT						R C E 
<i>Painters and Paperhangers</i> (87402): Paint walls, equipment, buildings, bridges, and other structures, using brushes, rollers, and spray guns. Cover interior walls and ceilings with wallpaper or fabric.	1,715	13.4%	67	\$12.10	Moderate OJT; Apprenticeship						R S E 
<i>Paralegal Personnel</i> (28305): Assist lawyers by researching law, investigating facts, and preparing legal documents. May gather research data for use as evidence to formulate defense or to initiate legal action.	932	44.0%	49	\$16.42	Associate; Military; Apprenticeship	×	×	×	×	×	S E C 
<i>Paving, Surfacing and Tamping Equipment Operators</i> (87708): Operate equipment used to apply asphalt, concrete, or other materials to road beds, parking lots, or airport runways; or to tamp gravel or dirt.	258	14.7%	11	\$12.50	Moderate OJT; Military; Apprenticeship						R E C 
<i>Payroll and Timekeeping Clerks</i> (55341): Compile and post employee time and payroll data. Compute time worked, worker's production, or commission; compute wages and deductions; and prepare paychecks.	541	-4.4%	11	\$11.80	Short OJT; Military	×		×		×	C S R 
<i>Personal and Home Care Aides</i> (68035): Perform a variety of tasks at places of residence, such as keeping house and advising families having problems with nutrition, cleanliness, and household utilities.	965	49.4%	73	\$7.13	Short OJT	×	×	×	×		S E C 
<i>Personnel, Training and Labor Relations Managers</i> (13005): Plan, direct, or coordinate activities such as employee selection, training, and evaluation; benefits, safety, and recreation programs; and wage schedules.	984	19.5%	42	\$23.09	Bachelor plus experience; Military	×	×	×	×	×	E S R 
<i>Personnel, Training and Labor Relations Specialists</i> (21511): Conduct programs of recruitment, selection, placement, training, promotion, welfare, safety, compensation, or separation of employees.	1,361	19.0%	62	\$18.71	Bachelor; Military	×	×	×	×	×	S E R 
<i>Pharmacists</i> (32517): Compound and dispense medications following prescriptions issued by physicians, dentists, or other authorized medical practitioners.	816	9.8%	30	\$29.84	Bachelor; Military; NH License	×	×	×	×	×	I S E 
<i>Pharmacy Technicians</i> (32518): Fill orders for unit doses and prepackaged pharmaceuticals and perform other related duties under the supervision and direction of a pharmacy supervisor or staff pharmacist.	504	17.5%	21	\$8.52	Moderate OJT; Military; Apprenticeship	×	×	×		×	R E C 
<i>Photographers</i> (34023): Photograph persons, subjects, merchandise, or other commercial products. May develop negatives and produce finished prints.	624	14.3%	18	\$12.44	Moderate OJT; Military; Apprenticeship						R I A 
<i>Photographic Processing Machine Operators and Tenders</i> (92908): Operate or tend machines such as motion picture film printing machines, photographic printing machines, and film developing machines.	503	-17.1%	20	\$9.17	Short OJT; Military; Apprenticeship;	×				×	R C E 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills						Interests
	Empl.	Growth	Open	Wage		R	L	W	S	M	Sc	
Physical and Corrective Therapy Assistants and Aides (66017): Prepare patient and/or administer physical therapy treatment, such as massages, traction, and heat, light, and sound treatment.	310	52.3%	24	\$12.45	Moderate OJT; Military; NH License	×	×		×	×	×	S E C 
Physical Therapists (32308): Apply techniques and treatments that help relieve pain, increase the patient's strength, and decrease or prevent deformity and crippling.	664	43.5%	39	\$25.23	Bachelor; Military; NH License	×	×	×	×	×	×	S I E 
Physician Assistants (32511): Provide patient services under the supervision and responsibility of doctor of medicine or osteopathy. Take patient histories, conduct physical examinations, reach tentative diagnosis, and order tests.	217	59.9%	17	\$25.40	Bachelor; Military; NH License	×	×	×	×	×	×	I S A 
Physicians and Surgeons (32102): Doctors of medicine who diagnose and treat mental or physical disorders. May specialize in one field such as surgery, obstetrics, or psychiatry.	3,143	33.2%	153	\$51.47	First Professional; Military; NH License	×	×	×	×	×	×	I R S 
Plastic Molding and Casting Machine Operators and Tenders (91905): Set up or set up and operate machines such as compression or injection molding machines, to mold, form, or cast thermoplastic materials.	528	-5.9%	13	\$10.68	Moderate OJT					×		R C E 
Plumbers, Pipefitters and Steamfitters (87502): Assemble, install, alter, and repair pipe systems (metal, plastic, ceramic, composition, etc.) that carry water, steam, air, or other liquids or gases.	1,834	11.4%	44	\$15.08	Long OJT; Military; Apprenticeship; NH License	×						R E I 
Police and Detective Supervisors (61005): Supervise and coordinate activities of members of police force.	486	13.0%	20	\$19.59	Related Experience; Military	×	×	×	×			E S R 
Police Detectives (63011): Conduct investigations to prevent or solve crimes.	202	25.7%	10	\$19.02	Related Experience; Military; NH License	×	×	×	×			S E R 
Police Patrol Officers (63014): Maintain order, enforce laws, and protect life and property in a patrol district. Patrol on foot or in a vehicle; direct traffic; issue summonses; arrest and process prisoners; and give evidence in court.	2,311	32.5%	137	\$15.38	Long OJT; Military; Apprenticeship; NH License	×	×	×	×			S E R 
Precision Inspectors, Testers and Graders (83002): Perform precision inspecting, testing, and grading of parts, products, and equipment for defects, wear, and deviations from specifications. May make minor repairs.	1,404	-1.9%	29	\$13.56	Related Experience; Military; Apprenticeship	×	×	×	×	×	×	R E I 
Printing Press Machine Operators and Tenders (92543): Operate or tend printing machines, such as offset lithographic presses, letter or letterset presses, flexographic or gravure presses, to print on paper or other materials.	724	9.0%	23	\$13.53	Moderate OJT; Apprenticeship							R C E 
Producers, Directors, Actors and Related Workers (34056): Produce, direct, or play parts in stage, television, radio, or motion picture productions for entertainment, information, or instruction.	365	12.1%	12	\$10.00	Long OJT; Apprenticeship	×	×	×	×			E A S 
Production Inspectors, Graders, Testers, Sorters, Samplers and Weighers (83005): Inspect, test, grade, sort, sample, or weigh nonagricultural raw materials or processed, machined, fabricated, or assembled parts or products.	3,052	-2.7%	70	\$10.77	Related Experience; Military	×	×	×	×			R C E 
Production, Planning and Expediting Clerks (58008): Coordinate and expedite the flow of work and materials within or between departments of an establishment according to production schedule. Duties are primarily clerical.	1,643	5.2%	28	\$13.43	Short OJT; Military; Apprenticeship	×	×	×	×	×		C R E 
Property and Real Estate Managers (15011): Plan, organize, direct, control, or coordinate buying, selling, or leasing of real estate properties for clients or employer. Include managers of rented or leased housing, buildings, or land.	797	22.5%	29	\$20.68	Bachelor; Military	×	×	×	×	×		E S R 
Psychologists (27108): Collect, interpret, and apply scientific data relating to human behavior and mental processes. Activities are in either applied fields of psychology or in basic science fields and research.	715	21.4%	28	\$23.88	Masters; Military; NH License	×	×	×	×	×	×	I S E 
Public Relations Specialists and Publicity Writers (34008): Promote or create good will for individuals, groups, or organizations by writing or selecting favorable publicity material and releasing it through various media.	317	23.3%	15	\$16.84	Bachelor; Military	×	×	×	×			A E S 
Purchasing Agents, Except Wholesale, Retail and Farm Products (21308): Purchase raw or semi-finished materials; and the machinery, tools, equipment, parts, supplies, or services necessary for an establishment's operation.	1,032	13.1%	41	\$18.06	Related Experience; Military	×	×	×	×	×		E S C 
Purchasing Managers (13008): Plan, organize, direct, control, or coordinate the activities of buyers, purchasing officers, and related workers involved in purchasing materials, products, or services.	995	13.1%	35	\$21.05	Bachelor plus experience; Military	×	×	×	×	×		E S R 
Radiologic Technologists (32919): Take X-rays and CAT scans or administer nonradioactive materials into patient's blood stream for diagnostic purposes. May specialize in computed tomography, ultrasound, or magnetic resonance.	644	27.0%	26	\$16.13	Associate; Military	×	×		×	×		I R S 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Receptionists and Information Clerks (55305): Answer inquiries and obtain information for the general public. Provide information on activities conducted at establishment; location of offices and employees; or services in a hotel.	5,787	23.8%	249	\$9.22	Short OJT	×	×	×	×			C S E 
Recreation Workers (27311): Conduct recreation activities with groups in public, private, or volunteer agencies or recreation facilities. Organize and promote activities such as crafts, sports, music, dramatics, or camping.	1,702	21.7%	82	\$7.46	Bachelor; Military		×		×			E S R 
Recreational Therapists (32317): Plan, organize, and direct medically-approved recreation programs for patients in hospitals, nursing homes, or other institutions. Activities include sports, trips, dramatics, or crafts.	151	21.9%	5	\$13.49	Bachelor	×	×	×	×			S A E 
Refuse and Recyclable Material Collectors (98705): Collect refuse or recyclable materials from containers and put into truck, on a designated route.	304	3.0%	13	\$10.07	Short OJT							R E S 
Registered Nurses (32502): Administer nursing care to ill or injured persons. Licensing or registration required. Include administrative, public health, industrial, private duty, and surgical nurses.	10,682	29.1%	486	\$18.19	Associate; Military; NH License	×	×	×	×		×	S I E 
Reporters and Correspondents (34011): Collect and analyze facts about newsworthy events by interview, investigation, or observation. Report and write stories for newspaper, news magazine, radio, or television.	359	5.3%	13	\$12.91	Bachelor; Military	×	×	×	×			A S I 
Reservation and Transportation Ticket Agents (53805): Make and confirm reservations for passengers and sell tickets for transportation agencies such as airlines, bus companies, railroads, and steamship lines.	463	6.9%	13	\$9.60	Short OJT	×	×		×			C E S 
Residential Counselors (27307): Coordinate activities for residents of care and treatment institutions, boarding schools, college fraternities or sororities, children homes, or similar establishments.	961	39.0%	60	\$9.10	Bachelor	×	×	×	×			S E C 
Respiratory Therapists (32302): Provide assessment, diagnostic evaluation, treatment, and care for patients with breathing disorders. Initiate and conduct therapy; maintain records; and select, assemble, and operate equipment.	296	51.0%	19	\$17.29	Associate; Military; NH License	×	×	×	×	×	×	S I R 
Roofers (87808): Cover roofs of structures with slate, asphalt, aluminum, wood, and related materials using brushes, knives, punches, or hammers. May spray roofs, sidings, and walls to seal, insulate, or soundproof.	224	18.8%	12	\$13.44	Moderate OJT; Apprenticeship							R E C 
Sales Agents, Advertising (43023): Sell or solicit advertising. Sell things such as graphic art, advertising space in publications, custom made signs, or TV and radio advertising time. May obtain leases for outdoor advertising sites.	539	27.5%	30	\$18.02	Moderate OJT	×	×	×	×	×		E S A 
Sales Agents, Real Estate (43008): Rent, buy, and sell property to clients. Study property listings, interview prospective clients, accompany clients to property site, discuss conditions of sale, and draw up real estate contracts.	549	13.8%	19	\$19.03	Certificate; NH License	×	×	×	×	×		E S A 
Sales Agents, Securities, Commodities and Financial Services (43014): Buy and sell securities in investment and trading firms, or call upon customers to sell financial services, such as loan, tax, and securities counseling.	1,642	39.4%	77	\$26.12	Long OJT; NH License	×	×	×	×	×		E S C 
Sales Agents, Selected Business Services (43017): Sell selected services, such as building maintenance, credit reporting, bookkeeping, security, printing, and storage space, to businesses.	827	35.7%	47	\$17.27	Moderate OJT	×	×	×	×	×		E S A 
Sales Agents/Placers, Insurance (43002): Sell or advise clients on life, endowments, fire, accident, and other types of insurance. May refer clients to or work as an independent broker, or be employed by an insurance company.	1,484	6.7%	44	\$16.43	Long OJT; NH License	×	×	×	×	×		E S C 
Sales Engineers (49002): Sell business goods or services that require a technical background equivalent to a baccalaureate degree in engineering. Exclude Engineers whose primary function is not marketing or sales.	535	22.8%	22	\$26.56	Bachelor	×	×	×	×	×		E R I 
Sales Representatives, Except Scientific and Related Products and Services and Retail (49008): Sell goods or services for wholesalers or manufacturers to businesses or groups. Work requires substantial knowledge of items sold.	5,952	16.9%	246	\$20.02	Moderate OJT	×	×	×	×	×		E S A 
Sales Representatives, Scientific and Related Products and Services, Except Retail (49005): Sell goods or services requiring scientific or similar knowledge, such as aircraft, chemicals, electronics, or medical supplies.	3,605	20.6%	162	\$25.47	Moderate OJT	×	×	×	×	×	×	E S R 
Salespersons, Parts (49014): Sell spare and replaceable parts and equipment from behind counter in agency, repair shop, or parts store. Determine make, year, and type of part needed, find stock number, price, etc., and fill order.	1,305	8.4%	48	\$12.61	Moderate OJT; Apprenticeship	×	×	×	×	×		E S C 
Salespersons, Retail (49011): Sell to the public any of a wide variety of merchandise, such as furniture, motor vehicles, appliances, or apparel, where knowledge of the item sold is not a primary requirement.	26,150	15.4%	1,289	\$8.87	Short OJT		×		×	×		E S A 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
<i>Sawing Machine Operators and Tenders</i> (92308): Operate or tend wood-sawing machines. Saw logs to specifications; saw curved or irregular designs; cut lumber to specific dimensions; and trim edges and remove defects.	370	-7.0%	11	\$9.33	Moderate OJT							R C E 
<i>Screen Printing Machine Setters and Setup Operators</i> (92524): Set up or set up and operate screen printing machines to print designs onto articles and materials, such as glass or plasticware, cloth, and paper.	250	19.6%	10	\$10.99	Moderate OJT	×			×	×		R I S 
<i>Secretaries, Except Legal and Medical</i> (55108): Relieve officials of clerical work and minor administrative details. Schedule appointments, take dictation, compose and type correspondence, give information to callers, and route mail.	10,856	3.1%	211	\$11.52	Certificate	×	×	×	×			C S E 
<i>Service Station Attendants</i> (97805): Service automobiles, buses, trucks, boats, and other vehicles with fuel, lubricants, and accessories such as wiper blades and lights. Collect payment for services and supplies.	1,070	-8.0%	47	\$7.28	Short OJT		×			×		R E C 
<i>Sewing Machine Operators, Garment</i> (92717): Operate or tend sewing machines to perform garment sewing operations, such as joining, reinforcing, or decorating garments or garment parts.	711	-27.0%	10	\$8.61	Moderate OJT							R C E 
<i>Sheet Metal Workers</i> (89132): Fabricate, assemble, install, and repair sheet metal products and equipment. Cut, bend, and straighten sheet metal; shape metal over anvils, blocks, or forms; or solder and weld to join parts.	937	24.6%	46	\$14.52	Moderate OJT; Military; Apprenticeship					×		R I E 
<i>Sheriffs and Deputy Sheriffs</i> (63032): Enforce law and order in rural or unincorporated districts or serve legal processes of courts. May patrol courthouse, guard court or grand jury, or escort defendants.	63	34.9%	3	\$15.14	Long OJT; Military; NH License	×	×	×	×			S E R 
<i>Shipping, Receiving and Traffic Clerks</i> (58028): Verify and keep records on incoming and outgoing shipments. Assemble, address, and ship items; receive, unpack, and verify incoming items; and arrange transportation.	4,595	15.7%	148	\$11.45	Short OJT; Military	×	×	×	×	×		R E C 
<i>Small Engine Specialists</i> (85328): Repair and maintain non-auto gasoline-powered internal combustion engines and the equipment powered by them, such as outboard motors, lawn mowers, or chain saws.	330	7.6%	12	\$11.56	Long OJT; Apprenticeship							R E I 
<i>Social Workers, Except Medical and Psychiatric</i> (27305): Counsel and aid individuals and families requiring social service assistance. Include workers who plan, organize, and work with community groups to solve problems.	932	34.4%	44	\$12.66	Bachelor; Military; NH License	×	×	×	×			S E C 
<i>Social Workers, Medical and Psychiatric</i> (27302): Counsel and aid families and individuals with problems that may arise during or following recovery from physical or mental illness.	1,160	50.3%	73	\$14.86	Masters; Military; NH License	×	×	×	×	×	×	S E A 
<i>Solderers and Brazers</i> (93917): Use hand soldering and brazing equipment to join together metal parts or components of metal products, or to fill holes, indentations, and seams of fabricated metal products.	375	21.3%	17	\$10.56	Short OJT							R C I 
<i>Special Agents, Insurance</i> (21505): Recruit insurance sales agents in the field and maintain contact between them and home office. Advise on cancellations, overdue accounts, technical issues, and new products.	190	17.4%	8	\$42.20	Bachelor plus experience	×	×	×	×			E S C 
<i>Speech Pathologists and Audiologists</i> (32314): Examine and provide remedial services for persons with speech and hearing disorders. Perform research related to speech and language problems.	604	45.9%	37	\$19.63	Masters; Military; NH License	×	×	×	×	×	×	I S R 
<i>Stenographers and Court Reporters</i> (55302): Use shorthand or speedwriting notes to record correspondence, reports, court testimony, examinations, instructions, or other material and transcribe the recorded material.	431	34.3%	22	\$12.50	Certificate; Military; NH License	×	×	×				C S E 
<i>Stock Clerks, Sales Floor</i> (49021): Receive, store, and issue sales floor merchandise. Stock shelves, racks, cases, bins, and tables with merchandise and arrange merchandise displays to attract customers. May take inventory.	6,827	1.7%	115	\$8.24	Short OJT		×			×		R S E 
<i>Stock Clerks, Stockroom or Warehouse</i> (58023): Receive, store, and issue materials, equipment, and other items from stockroom, warehouse, or storage yard. Keep records and compile stock reports.	3,611	16.0%	112	\$9.99	Short OJT; Military	×	×	×		×		R C E 
<i>Supervisors and Manager/Supervisors, Clerical Workers</i> (51002): Directly supervise and coordinate activities of clerical and administrative support workers. Generally perform both supervisory and management functions.	6,878	19.7%	290	\$15.12	Related Experience; Military	×	×	×	×			E S C 
<i>Supervisors and Manager/Supervisors, Construction Trades and Extractive Workers</i> (81005): Directly supervise and coordinate activities of construction workers. Generally perform both supervisory and management functions.	2,086	20.8%	99	\$19.11	Related Experience; Military	×	×	×	×	×		R E S 
<i>Supervisors and Manager/Supervisors, Helpers, Laborers and Material Movers, Hand</i> (81017): Directly supervise and coordinate activities of helpers, laborers, and material movers, hand.	417	12.5%	16	\$14.75	Related Experience	×	×	×	×	×		E R S 

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
<i>Supervisors and Manager/Supervisors, Mechanics, Installers and Repairers</i> (81002): Directly supervise and coordinate activities of mechanics, repairers, and installers. Generally perform both supervisory and management functions.	1,945	15.2%	88	\$19.59	Related Experience; Military	×	×	×	×	×	ERS 	
<i>Supervisors and Manager/Supervisors, Production and Operating Workers</i> (81008): Directly supervise and coordinate activities of production and operating workers.	3,444	9.3%	129	\$18.16	Related Experience; Military	×	×	×	×	×	RES 	
<i>Supervisors and Manager/Supervisors, Sales Workers</i> (41002): Directly supervise and coordinate activities of marketing, sales, and related workers. Generally perform both supervisory and management functions.	14,329	11.2%	347	\$15.81	Related Experience; Military; Apprenticeship	×	×	×	×	×	ESR 	
<i>Supervisors and Manager/Supervisors, Transportation and Material-Moving Machine or Vehicle Operators</i> (81011): Directly supervise and coordinate activities of transportation or material-moving machine operators.	360	12.5%	14	\$16.45	Related Experience; Military	×	×	×	×	×	ERS 	
<i>Surgical Technologists and Technicians</i> (32928): Prepare patient for surgery; arrange instruments; adjust lights; hand surgeon instruments and supplies; hold retractors; cut sutures; count sponges; and clean operating room.	175	50.9%	13	\$12.56	Certificate; Military	×	×			×	×	ISR 
<i>Surveying and Mapping Technicians</i> (22521): Perform surveying and mapping duties to obtain data on angles, elevations, points, and contours for construction, mapmaking, boundary location, mining, or other purposes.	500	14.0%	18	\$14.05	Certificate; Military; Apprenticeship	×		×		×		IER 
<i>Switchboard Operators</i> (57102): Operate switchboard to relay incoming, outgoing, and interoffice calls. May supply information to callers and record messages. May act as receptionist or perform routine clerical work.	955	-12.7%	21	\$8.92	Short OJT	×	×	×	×			CSE 
<i>Systems Analysts, Electronic Data Processing</i> (25102): Analyze business, scientific, and technical problems for application to electronic data processing systems.	2,706	87.4%	253	\$25.31	Bachelor; Military	×	×	×	×	×	×	IRE 
<i>Tax Examiners, Collectors and Revenue Agents</i> (21914): Determine tax liability or collect taxes from individuals or business firms according to prescribed laws and regulations.	541	11.1%	18	\$17.66	Bachelor	×	×	×	×	×		ERI 
<i>Tax Preparers</i> (21111): Prepare tax returns for individuals or small businesses without the background or responsibilities of an accredited accountant or certified public accountant. May work for established tax return firm.	315	16.8%	12	\$16.56	Short OJT	×	×	×	×	×		CES 
<i>Taxi Drivers and Chauffeurs</i> (97114): Drive automobiles, limousines, custom-built sedans, or hearses to transport passengers or cargo. May drive automobiles for delivery. Exclude Ambulance Drivers and Bus Drivers.	577	12.0%	16	\$7.02	Short OJT		×					REC 
<i>Teacher Aides and Educational Assistants, Clerical</i> (53905): Arrange work materials, supervise students at play, and operate audio-visual equipment under guidance of a teacher.	4,659	36.1%	221	\$7.97	Associate; Apprenticeship; NH License	×	×	×	×			SCE 
<i>Teacher Aides, Paraprofessional</i> (31521): Perform instructional duties or deliver direct services to students and/or parents. Serve in a position for which a teacher or other professional has ultimate responsibility.	2,272	28.6%	91	\$8.25	Short OJT	×	×	×	×			CES 
<i>Teachers, Elementary School</i> (31305): Teach elementary pupils in public or private schools basic academic, social, and other formative skills. Exclude special education teachers of the handicapped.	7,497	13.6%	275	\$18.31	Bachelor; NH License	×	×	×	×	×	×	SEA 
<i>Teachers, Kindergarten</i> (31304): Teach elemental natural and social science, personal hygiene, music, art, and literature to children from 4 to 6 years old. Promote physical, mental, and social development.	679	20.2%	28	\$12.90	Bachelor; NH License	×	×		×			SEC 
<i>Teachers, Preschool</i> (31303): Instruct children (normally up to 5 years of age) in activities designed to promote social, physical, and intellectual growth needed for primary school in preschool, day care center, or other facility.	2,062	21.1%	88	\$9.52	Bachelor; NH License	×	×		×			SAE 
<i>Teachers, Secondary School</i> (31308): Instruct students in public or private schools in one or more subjects, such as English, mathematics, or social studies. May be designated according to subject matter specialty.	5,732	24.9%	326	\$18.67	Bachelor; NH License	×	×	×	×	×	×	SER 
<i>Teachers, Special Education</i> (31311): Teach elementary or secondary school subjects to educationally and physically handicapped students. Include teachers who teach basic academic and life skills to the mentally retarded.	1,334	36.7%	60	\$17.46	Bachelor; NH License	×	×	×	×	×		SEC 
<i>Teachers, Vocational Education and Training</i> (31314): Teach or instruct vocational or occupational subjects at the postsecondary level (but less than the baccalaureate) to students who have graduated or left high school.	1,532	14.6%	38	\$15.76	Related Experience; Military; NH License	×	×	×	×			SER 
<i>Technical Assistants, Library</i> (31505): Assist librarians by furnishing information on library sciences, facilities, and rules; assisting readers to locate books and other materials; and by answering simple research questions.	605	18.5%	28	\$10.38	Short OJT	×	×	×	×			SCR

Occupation, OES Code, & Description	Job Outlook & Wage				Education	Basic Skills					Interests	
	Empl.	Growth	Open	Wage		R	L	W	S	M		Sc
Technical Writers and Editors (34005): Write or edit technical materials such as equipment manuals, appendices, or operating or maintenance instructions. May oversee preparation of illustrations, photographs, diagrams, and charts.	407	31.0%	24	\$22.80	Bachelor	×	×	×	×			I R S 
Telemarketers, and Door-to-Door or Street Vendors (49026): Solicit orders for goods or services over the telephone; sell goods or services door-to-door or on the street.	1,371	24.5%	69	\$11.10	Moderate OJT; NH License		×		×			E S C 
Telephone and Cable TV Installers and Repairers (85702): String and repair cable and other equipment for transmitting messages or TV programming. Locate and repair defects; place or move cables; install supports or guy wires.	984	24.1%	56	\$18.64	Long OJT; Military; Apprenticeship		×		×	×		R I S 
Tellers (53102): Receive and pay out money. Keep records of money and negotiable instruments involved in a financial institutions' various transactions.	2,389	-6.7%	103	\$8.60	Short OJT	×	×		×	×		C S E 
Textile Machine Operators and Tenders, Winding, Twisting, Knitting, Weaving and Cutting (92705): Operate or tend textile machines that perform such operations as winding, twisting, knitting, weaving, and cutting.	756	-32.5%	13	\$9.74	Moderate OJT; Apprenticeship							R C E 
Tire Repairers and Changers (85953): Repair and replace tires, tubes, treads, and related items on automobiles, buses, trucks, and other vehicles. Mount tires on wheels, balance tires and wheels, and test and repair damaged tires.	522	12.3%	29	\$8.30	Short OJT							R E C 
Tool and Die Makers (89102): Analyze specifications, lay out metal stock, set up and operate machine tools, and fit and assemble parts to make and repair dies, cutting tools, jigs, fixtures, gauges, and machinist's hand tools.	639	4.1%	15	\$16.91	Long OJT; Apprenticeship					×		R I E 
Travel Agents (43021): Plan trips for travel agency customers. Determine destination, modes of transportation, travel dates, costs, accommodations required, and plan, describe, or sell itinerary package tours.	688	19.8%	28	\$11.59	Certificate	×	×		×	×		E C S 
Truck Drivers, Heavy and Tractor Trailer (97102): Drive a tractor-trailer combination or a truck with a capacity of at least 3 tons, to transport and deliver goods, livestock, or materials in liquid, loose or packaged form.	6,036	17.9%	195	\$13.70	Short OJT; Military	×		×		×		R E I 
Truck Drivers, Light, Including Delivery (97105): Drive a truck, van, or automobile with a capacity under 3 tons. May drive light truck to deliver or pick up merchandise. May load and unload truck.	5,878	21.4%	210	\$10.88	Short OJT; Military							R C E 
Typists, Including Word Processing (55307): Use typewriter or word processing equipment to type letters, reports, forms, or other straight copy material from rough draft, corrected copy, or voice recording.	1,140	-19.7%	22	\$10.78	Moderate OJT; Military	×	×					C S R 
Ushers, Lobby Attendants and Ticket Takers (68021): Assist patrons at sporting events, motion pictures, or theater performances. Collect admission tickets and passes from patrons. Assist in finding seats or locating rest rooms.	344	14.2%	11	\$6.26	Short OJT	×	×		×			C E S 
Vehicle Washers and Equipment Cleaners (98905): Wash or otherwise clean vehicles, machinery, and other equipment. Use such materials as water, cleaning agents, brushes, cloths, and hoses.	707	23.3%	39	\$8.64	Short OJT							R E C 
Veterinarians and Veterinary Inspectors (32114): Diagnose and treat animal diseases and dysfunctions. May engage in research and development, consultation, technical writing, sale or production of commercial products.	316	15.8%	12	\$24.25	First Professional; Military; NH License	×	×	×	×	×	×	I R E 
Waiters and Waitresses (65008): Serve food and/or beverages to patrons at tables. Usually take order from patron and make out check. May set table with linen and silverware and take payment from patron.	10,175	14.4%	706	\$6.22	Short OJT		×	×	×			E C S 
Water and Liquid Waste Treatment Plant Operators (95002): Operate or control a process or system of machines, often using panelboards, control boards, or semi-automatic equipment, to treat water and/or liquid waste.	419	17.2%	17	\$14.43	Long OJT; Military; Apprenticeship; NH License	×				×	×	R E I 
Welders and Cutters (93914): Use hand-welding and flame-cutting equipment to weld metal components; to join components of fabricated sheet metal assemblies; or to cut, trim, or scarf metal objects to dimensions.	945	20.0%	43	\$13.95	Certificate; Military; Apprenticeship					×		R I E 
Wholesale and Retail Buyers, Except Farm Products (21302): Buy merchandise or commodities (other than farm products) for resale to wholesale or retail consumers, including both durable and nondurable goods.	470	7.9%	15	\$17.55	Bachelor	×	×		×			E S R 
Woodworking Machine Operators and Tenders (92314): Operate or tend woodworking machines, such as drill presses, lathes, routers, sanders, planers, shapers, and wood-nailing machines.	482	-20.8%	11	\$8.86	Moderate OJT; Apprenticeship	×				×		R E C 
Writers and Editors (34002): Writers originate and prepare written material such as scripts, stories, news items, advertisements, and other material. Editors coordinate, edit, and analyze prepared written material.	850	28.9%	47	\$17.32	Bachelor; Military	×	×	×	×			A E S 